

# Global Trade Compliance

Logistics Plus® is a leading provider of customs brokerage and global trade compliance solutions.



## Logistics Plus Solutions



In addition to providing general consultation services, we can also educate your in-house staff through seminars or structured training programs.

- Determine landed costs for your imports
- Customs Broker Solutions with remote location filing (RLF) for all ports within the United States
- Compliance Consulting Services
- BIS licensing, compliance management programs, importing and exporting services
- ITAR: Compliance with International Traffic in Arms Regulations
- EAR: Compliance with Export Administration Regulations
- Harmonized System Training & Consulting
- NAFTA / Free Trade Agreement Compliance
- In-house Training Programs

## Customer Benefits

- Consistent, uniform entry processing, expedited clearance and reduced costs
- Develop accurate data by utilizing compliance assistance for your imports
- Access a full-service staff of licensed customs brokerage specialists
- Enhance global visibility with eworldplus™ to know when your shipments clear customs
- Develop standard operating procedures and best business practices to help you mitigate regulation errors and manage risk
- Minimize costly delays with cargo examination coordination

## Importing and Exporting Can Be Complex

It goes without saying that there are many regulations around importing and exporting – complex regulations. We have the consultants who can help simplify the complexity of those regulations and provide procedures to keep your company in compliance. No matter the origin or destination of your goods, we help you gain the knowledge to perform the due diligence necessary to ensure your shipments meet international regulations. Easily define your needs, contain costs, and minimize your risk when you work with our experienced licensed customs brokers. Our customs specialists help you comply with existing government regulations and stay ahead of changing customs compliance laws to reduce your risk, eliminate errors, and lower your costs..

How Logistics Plus can help:

- Landed costing for your imports
- Access a staff of licensed customs brokerage specialists
- Develop standard operating procedures and best practices
- Minimize costly delays with cargo examination coordination
- Ensure your imports and exports meet legal requirements no matter where they are located



## Full-Service Customs & Compliance Solutions



# Incoterms Guide

Incoterms® are a set of rules which define the responsibilities of sellers and buyers for the delivery of goods under sales contracts.

## Incoterms® 2020 Reference Guide and Support

The chart below is a helpful reference guide to Incoterms. You can also download a PDF copy of our Incoterms 2020 Quick Reference Guide on the [www.logisticsplus.com](http://www.logisticsplus.com) website. If you have other questions, please contact our compliance department manager, Adam Mook, at [adam.mook@logisticsplus.com](mailto:adam.mook@logisticsplus.com) or 814.464.1722.

|  | EXW      | FCA          | FAS                 | FOB                 | CFR            | CIF (2)                   | CPT (1)          | CIP (1) (2)                    | DAP                | DPU                         | DDP                 |
|--|----------|--------------|---------------------|---------------------|----------------|---------------------------|------------------|--------------------------------|--------------------|-----------------------------|---------------------|
|  | Ex Works | Free Carrier | Free Alongside Ship | Free Onboard Vessel | Cost & Freight | Cost, Insurance & Freight | Carriage Paid To | Carriage And Insurance Paid To | Delivered At Place | Delivered At Place Unloaded | Delivered Duty Paid |
| SERVICES                                   | Who Pays | Who Pays     | Who Pays            | Who Pays            | Who Pays       | Who Pays                  | Who Pays         | Who Pays                       | Who Pays           | Who Pays                    | Who Pays            |
| Origin Warehouse Packaging Service         | Seller   | Seller       | Seller              | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Origin Loading                             | Buyer    | Seller       | Seller              | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Origin Export Customs Declaration/Duty/Tax | Buyer    | Seller       | Seller              | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Delivery to Port of Export/Inland Freight  | Buyer    | Seller       | Seller              | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Origin Terminal/Port Charges               | Buyer    | Buyer        | Seller              | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Loading on Vessel                          | Buyer    | Buyer        | Buyer               | Seller              | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Carriage Charges (Ocean/Air Freight)       | Buyer    | Buyer        | Buyer               | Buyer               | Seller         | Seller                    | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Insurance                                  | N/A      | N/A          | N/A                 | N/A                 | N/A            | Seller                    | N/A              | Seller                         | N/A                | N/A                         | N/A                 |
| Destination Terminal/Port Charges          | Buyer    | Buyer        | Buyer               | Buyer               | Buyer          | Buyer                     | Seller           | Seller                         | Seller             | Seller                      | Seller              |
| Delivery to Place of Destination           | Buyer    | Buyer        | Buyer               | Buyer               | Buyer          | Buyer                     | Buyer            | Buyer                          | Seller             | Seller                      | Seller              |
| Unloading at Place of Destination          | Buyer    | Buyer        | Buyer               | Buyer               | Buyer          | Buyer                     | Buyer            | Buyer                          | Buyer              | Seller                      | Buyer               |
| Import Customs Clearance/Tax/Duty          | Buyer    | Buyer        | Buyer               | Buyer               | Buyer          | Buyer                     | Buyer            | Buyer                          | Buyer              | Buyer                       | Seller              |

Watch our 2020 Incoterms® Webinar Here:

[https://youtu.be/kqwvl\\_R4cf8](https://youtu.be/kqwvl_R4cf8)