

# Global Trade Compliance Introduction



August 1, 2019

Dear Logistics Professional:

My name is Adam Mook and I am the Director of Global Trade Compliance at Logistics Plus Inc. If you are unfamiliar with Logistics Plus, we are a leading worldwide provider of transportation, warehousing, fulfillment, global logistics, business intelligence, technology, and supply chain solutions. Erie, Pennsylvania is home to our global headquarters, with other office locations throughout the U.S. and around the world. For a complete overview of Logistics Plus, please visit our website:

[www.Logisticsplus.net](http://www.Logisticsplus.net)

Global Trade Compliance continues to be an integral part of our customers' import/export business activities. In turn, the services that Logistics Plus offers related to international trade compliance have become a large segment of our service offering portfolio. Our Global Trade Compliance division consists of 12 team members, 5 of which are U.S. Licensed Customs Brokers.

A lot has happened in the world of global trade in just this past year. July 6<sup>th</sup> is the one year anniversary of the Section 301 China Tariffs. U.S. Customs and Border Protection (CBP) is inspecting more shipping containers at U.S. ports of entry and issuing more CF28/CF29 requests to importers than ever before. Correct HTS code classification is being heavily scrutinized among Customs Authorities in countries worldwide. On the export side, U.S. government agencies with jurisdiction over exports continue to enforce the law and administer penalties for illegal export activities every day.

Please take a moment to review the following information regarding our **Import Manual Development** services. Please feel free to share this information with your colleagues and business partners. If your organization is interested in learning more about all of our Global Trade Compliance solutions, you may contact me directly at any time. My team and I look forward to working with your company in an effort to ensure international trade compliance within your organization.



Sincerely,

Adam Mook

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# Global Trade Compliance Solutions Overview



## Logistics Plus® Customs & Compliance Solutions

- + Global Trade Compliance Management
- + Export Manual Development
- + Import Manual Development
- + Harmonized System Commodity Classification
- + ECCN Classification and SNAP-R Export License Application
- + Free Trade Agreement Compliance
- + U.S. Customs Brokerage
- + Employee Training and Educational Seminars



***We're here to help you succeed!***

# Import Manual Development



## ARE YOUR IMPORTED GOODS CORRECTLY CLASSIFIED?

**Logistics Plus** has developed import compliance manuals for clients across the U.S. Each one is tailored to your products, services and import activities. The manuals include work instructions, flowcharts and audit self-assessment tools which create a playbook for all departments involved in import shipments, from purchase order through customs declaration stages!

Contact Adam Mook today for details: (814) 464-1722 or [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net)



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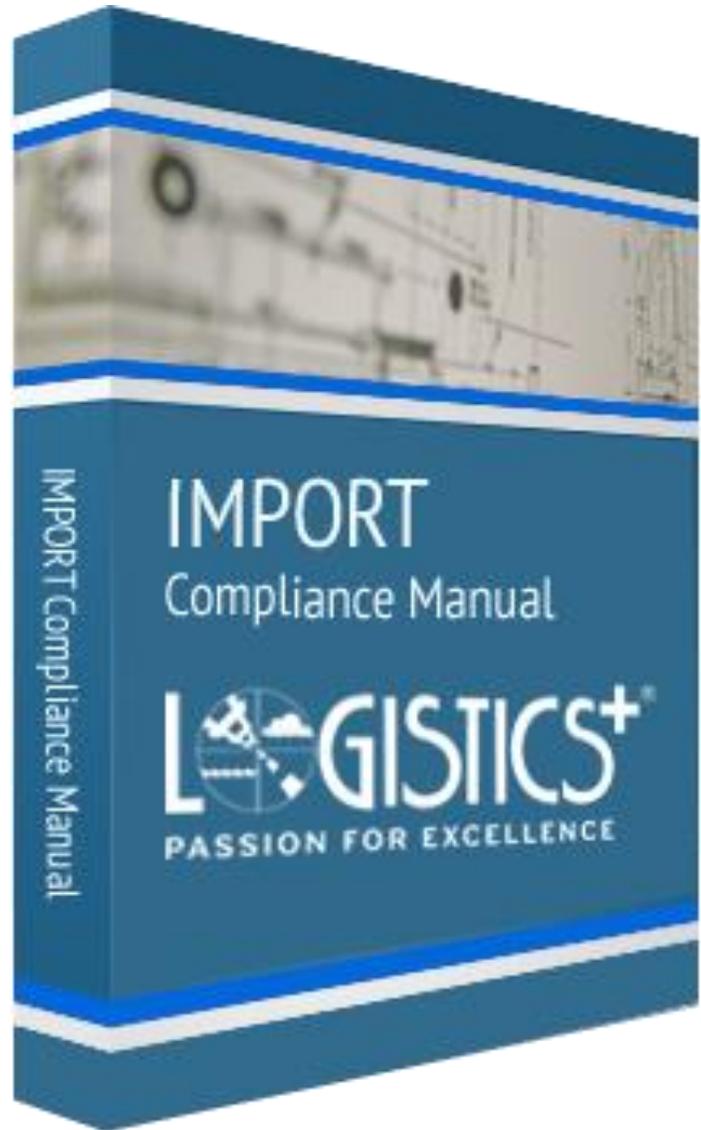
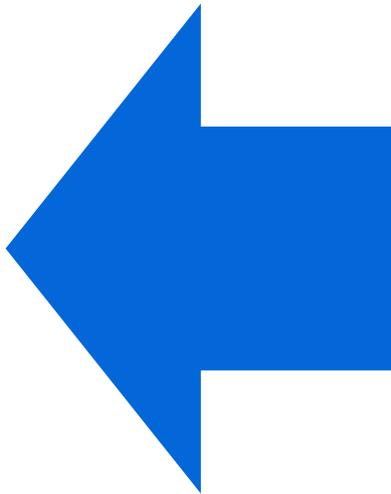


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# Import Manual Development



*We're here to help you succeed!*



# Import Manual Development



**Service Offered:** IMCP Development & Written Import Compliance Manuals

**Why is this Important?:** The Modernization Act of 1993 (Mod Act) fundamentally altered the relationship between importers and Customs. The Mod Act shifted the legal responsibility to the importer for declaring the value, classification, and other information necessary to assess the correct duty rate applicable to entered merchandise. The Mod Act also required importers to use reasonable care to assure Customs is provided accurate and timely data. Additionally, the Mod Act increased the maximum civil and criminal penalties for negligent or fraudulent failure to comply with Customs requirements.

A written Import Compliance Manual should describe the import processes of the company and must be designed to ensure Customs compliance and that personnel in each department understands their role in the overall Customs function.

**How Can We Help?:** The Logistics Plus Trade Compliance Department Manager will create an IMCP equipped with a written import compliance manual tailored specific to your company's imported products and import activities. The creation of the IMCP stems from an initial visit to your company, on-going interviews and correspondence with personnel involved in the import process within the company, and a thorough review of your products commonly imported and the regulations that govern the import of those products. The written manual will serve as the day-to-day instructional work instruction for all employees in multiple departments that play a role in import transactions, from negotiation of purchase order through Customs clearance stages. Unlike other rarely referenced template based written manuals that collect dust on a shelf, Logistics Plus strives to provide the end result of a working document tailored to your company's needs with the purpose of serving as a frequently used desk resource.

**How Much Does This Service Cost?:** Pricing is dependent upon the magnitude of project scope. Some companies may already have an existing import program in place, or one that has been started, and simply needs some revising or tweaking. Other companies utilize Logistics Plus to create an IMCP from start to finish. Pricing also depends upon the complexity of your company's current import operations. The creation of an IMCP for a company that imports one product from one country a few times per year will be priced much less compared to an IMCP for a company that has multiple unique commodities that are imported from various countries consistently throughout the year.

**What is the First Step?:** Contact Adam Mook, Logistics Plus Compliance Department Manager, at [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net) or 814-464-1722. Following a discussion of your project needs and work scope, Adam will prepare a formal proposal equipped with pricing for your team's review.





Across the country to around the world, we manage logistics from start until finish!

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[www.logisticsplus.net](http://www.logisticsplus.net)

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