

# Global Trade Compliance

Logistics Plus® is a leading provider of customs brokerage and global trade compliance solutions.



## Logistics Plus Solutions



In addition to providing general consultation services, we can also educate your in-house staff through seminars or structured training programs.

- Determine landed costs for your imports
- Customs Broker Solutions with remote location filing (RLF) for all ports within the United States
- Compliance Consulting Services
- BIS licensing, compliance management programs, importing and exporting services
- ITAR: Compliance with International Traffic in Arms Regulations
- EAR: Compliance with Export Administration Regulations
- Harmonized System Training & Consulting
- NAFTA / Free Trade Agreement Compliance
- In-house Training Programs

## Customer Benefits

- Consistent, uniform entry processing, expedited clearance and reduced costs
- Develop accurate data by utilizing compliance assistance for your imports
- Access a full-service staff of licensed customs brokerage specialists
- Enhance global visibility with eworldplus™ to know when your shipments clear customs
- Develop standard operating procedures and best business practices to help you mitigate regulation errors and manage risk
- Minimize costly delays with cargo examination coordination

## Importing and Exporting Can Be Complex

It goes without saying that there are many regulations around importing and exporting – complex regulations. We have the consultants who can help simplify the complexity of those regulations and provide procedures to keep your company in compliance. No matter the origin or destination of your goods, we help you gain the knowledge to perform the due diligence necessary to ensure your shipments meet international regulations. Easily define your needs, contain costs, and minimize your risk when you work with our experienced licensed customs brokers. Our customs specialists help you comply with existing government regulations and stay ahead of changing customs compliance laws to reduce your risk, eliminate errors, and lower your costs..

How Logistics Plus can help:

- Landed costing for your imports
- Access a staff of licensed customs brokerage specialists
- Develop standard operating procedures and best practices
- Minimize costly delays with cargo examination coordination
- Ensure your imports and exports meet legal requirements no matter where they are located



Full-Service Customs & Compliance Solutions

# Incoterms Guide

Incoterms® are a set of rules which define the responsibilities of sellers and buyers for the delivery of goods under sales contracts.

## Incoterms® 2010 Reference Guide and Support

The chart below is a helpful reference guide to Incoterms. You can also download a PDF copy of our Incoterms 2010 Quick Reference Guide on the [www.logisticsplus.net](http://www.logisticsplus.net) website. If you have other questions, please contact our compliance department manager, Adam Mook, at [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net) or 814.464.1722.

DESCRIPTION	FREIGHT/RISK		MORE DETAILS
<b>EXW</b> Ex Works	SELLER	BUYER	<b>Freight</b> Seller's premises. <b>Risk</b> Seller's premises.
<b>FCA</b> Free Carrier	SELLER	BUYER	<b>Freight</b> Freight handler. <b>Risk</b> Freight handler.
<b>CPT</b> Carriage Paid to	SELLER	BUYER	<b>Freight</b> Destination. <b>Risk</b> First freight handler.
<b>CIP</b> Carriage and Insurance Paid to	SELLER	BUYER	<b>Freight</b> Destination. <b>Risk</b> First freight handler.
<b>DAT</b> Delivered at Terminal	SELLER	BUYER	<b>Freight</b> Destination. <b>Risk</b> Destination.
<b>DAP</b> Delivered at Place	SELLER	BUYER	<b>Freight</b> Place of destination. <b>Risk</b> Arriving means of transport at destination.
<b>DDP</b> Delivered Duty Paid	SELLER	BUYER	<b>Freight</b> Destination. <b>Risk</b> Destination.
<b>FAS</b> Free Alongside Ship	SELLER	BUYER	<b>Freight</b> Shipside in port of departure. <b>Risk</b> Shipside in port of departure.
<b>FOB</b> Free on Board	SELLER	BUYER	<b>Freight</b> On board ship. <b>Risk</b> On board ship.
<b>CFR</b> Cost and Freight	SELLER	BUYER	<b>Freight</b> Port of destination. <b>Risk</b> On board ship.
<b>CIF</b> Cost, Insurance and Freight	SELLER	BUYER	<b>Freight</b> Port of destination. <b>Risk</b> Port of destination.

■ COSTS    ■ RISK    ■ INSURANCE  
■ ALL MODES OF TRANSPORT    ■ SEA AND INLAND WATERWAYS

[www.logisticsplus.net/services/customs-compliance/global-trade-compliance/](http://www.logisticsplus.net/services/customs-compliance/global-trade-compliance/)