



Complying with NAFTA & other U.S. Free Trade Agreements



Did you know that the NAFTA Certificate of Origin is **NOT** a required document for exports to Canada and Mexico? In fact, the certificate should only be provided to your customer if the product(s) that you are exporting qualify for NAFTA preferential treatment. You must consult the NAFTA rules of origin for the product(s) that you are exporting to determine if they qualify for NAFTA preferential treatment. This workshop is primarily designed for companies that are currently exporting to Canada or Mexico, however rules of origin for other bi-lateral and multi-lateral U.S. Free Trade Agreements will also be discussed.

PRESENTED BY: Adam Mook, MBA, MPA, CGBP
Compliance Department Manager
Logistics Plus, Inc.

SEMINAR DETAILS

DATE: Thursday, March 22, 2012

TIME: 9:00 am – 4:30 pm
(Registration/refreshments at 8:30 am)

LOCATION:
Conference Center at Manufacturer & Business Association
2171 West 38th Street
Erie, PA 16508

COST: \$200 per attendee
(Includes workshop narrative/resource booklet, breakfast & lunch)

TO REGISTER: COMPLETE ATTACHED FORM & RETURN TO

Mail: Attn: Adam Mook – 1406 Peach St., Erie, PA 16501

Fax: Attn: Adam Mook – 814-217-0500

Email: adam.mook@logisticsplus.net

PAYMENT OPTIONS:

- 1) Check made payable to Logistics Plus, Inc. (mailed to: 1406 Peach St. – Erie, PA 16501)
- 2) You may request to have your company invoiced: email Adam at adam.mook@logisticsplus.net
- 3) Online PayPal credit card payment via www.logisticsplus.net. Logistics Plus must first assign your company an Invoice Number in order to provide access to pay via credit card on our website.

Pennsylvania based companies may be eligible to be reimbursed for the attendee registration fees for this workshop through the Pennsylvania WEDnetPA Guaranteed Free Training (GFT) Program. Visit <http://www.wednetpa.com/gft/apply.asp> for application details.





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This workshop is designed for companies that have questions regarding the manner in which they fill out and send Certificates of Origin to U.S. Free Trade Agreement member countries. Attendees will learn how to determine whether the company should even be providing a Certificate of Origin to customers at all. The teaching method for the workshop is comprised of lecture, on-line demonstrations and group discussion. The relaxed atmosphere of the course allows for attendees to ask questions at any time as the seminar notes and meeting minutes are already provided to everyone in their workshop narrative book. This format allows the attendee to focus on the presented subject matter and participate in group discussion.

The seminar will cover:

- Overview of the 11 U.S. Free Trade Agreements.
- What do free trade agreements mean to your company and its products?
- Utilizing free trade agreements as an export marketing tool.
- Review of the structure of rules of origin for free trade agreements.
- Overview of NAFTA and rules of origin according to NAFTA Annex 401.
- Instruction for correctly completing the NAFTA Certificate of Origin fields.
- Calculation of regional value content, when should this calculation be used?
- When should NAFTA Certificates be sent, and when should they NOT be sent?
- Explanation of the NAFTA de minimis provision, fungible goods & accumulation

7 CPE CREDIT HOURS AVAILABLE

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Option # 3 - Email: adam.mook@logisticsplus.net

Name _____ Title _____

Organization _____

Address _____ City _____ State _____ Zip _____

Phone _____ Email _____

For Questions regarding the workshop details please call Adam Mook at 814-464-1722

