



## **Export Regulations & Compliance: Understanding the U.S. State Department International Traffic in Arms Regulations (ITAR)**

This workshop will cover the information that exporters need to know in order to comply with U.S. export control requirements on exports of defense articles, technical data or military related off-shore procurement or service agreements. Attendees will be provided with a full day overview of the U.S. State Department International Traffic in Arms Regulations (ITAR).

**PRESENTED BY:** Adam Mook, MBA, MPA, CGBP  
Compliance Department Manager  
Logistics Plus, Inc.

### **SEMINAR DETAILS**

**DATE:** Thursday, September 20, 2012

**TIME:** 9:00 am – 4:30 pm  
(Registration/refreshments at 8:30 am)

**LOCATION:**  
Conference Center at Manufacturer & Business Association  
2171 West 38<sup>th</sup> Street  
Erie, PA 16508

**COST:** \$200 per attendee  
(Includes workshop narrative/resource booklet, breakfast & lunch)

**TO REGISTER: COMPLETE ATTACHED FORM & RETURN TO**

Mail: Attn: Adam Mook – 1406 Peach St., Erie, PA 16501

Fax: Attn: Adam Mook – 814-217-0500

Email: [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net)

### **PAYMENT OPTIONS:**

- 1) Check made payable to Logistics Plus, Inc. (mailed to: 1406 Peach St. – Erie, PA 16501)
- 2) You may request to have your company invoiced: email Adam at [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net)
- 3) Online PayPal credit card payment via [www.logisticsplus.net](http://www.logisticsplus.net). Logistics Plus must first assign your company an Invoice Number in order to provide access to pay via credit card on our website.

Pennsylvania based companies may be eligible to be reimbursed for the attendee registration fees for this workshop through the Pennsylvania WEDnetPA Guaranteed Free Training (GFT) Program. Visit <http://www.wednetpa.com/gft/apply.asp> for application details.



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At the conclusion of the workshop, attendees will have an understanding of ITAR Part 120 through Part 130 and the enforcement policies of the Directorate of Defense Trade Controls (DDTC). The teaching method for the workshop is comprised of lecture, on-line demonstrations and group discussion. The relaxed atmosphere of the course allows for attendees to ask questions at any time as the seminar notes and meeting minutes are already provided to everyone in their workshop narrative book. This format allows the attendee to focus on the presented subject matter and participate in group discussion.

The seminar will cover:

- Overview of the U.S. State Department, Directorate of Defense Trade Controls.
- Introduction to and review of the International Traffic in Arms Regulations (ITAR).
- Discussion and definitions of methods and types of military and defense related exports.
- How to determine whether or not your products fall within U.S. State Department jurisdiction, as per ITAR Part 120 and Part 121 definitions.
- Review of the U.S. Munitions List.
- Process and steps for Directorate of Defense Trade Controls registration.
- Discussion of export license requirements for the export of technical data and classified defense articles.
- Examples and case studies of ITAR violations and related penalties.

### **WHO SHOULD ATTEND?**

Company Owners – Sales Reps – Export Compliance Officers – Traffic Managers – Engineers  
Corporate Accountants/Attorneys – Customer Service Personnel – Shipping Personnel

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Option # 2 - Fax: Attn: Adam Mook – 814-217-0500

Option # 3 - Email: [adam.mook@logisticsplus.net](mailto:adam.mook@logisticsplus.net)

Name \_\_\_\_\_ Title \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

For Questions regarding the workshop details please call Adam Mook at 814-464-1722

### **7 CPE CREDIT HOURS AVAILABLE**

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